

CITY OF UNALASKA
UNALASKA, ALASKA

RESOLUTION 2024-25

A RESOLUTION OF THE UNALASKA CITY COUNCIL AUTHORIZING THE CITY MANAGER TO EXTEND THE TERM OF THE PROFESSIONAL SERVICES AGREEMENT WITH ROBERTSON, MONAGLE & EASTAUGH LLC FOR AN ADDITIONAL TERM

WHEREAS, the Unalaska City Council has determined it is beneficial to the City of Unalaska to retain a lobbyist in Washington, D.C.; and

WHEREAS, the existing Professional Services Agreement with Robertson, Monagle & Eastaugh LLC, expires on June 30, 2024; and

WHEREAS, the City of Unalaska wishes to retain Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC to perform the duties of lobbyist as directed by the City of Unalaska.

NOW THEREFORE BE IT RESOLVED that the Unalaska City Council authorizes the City Manager to extend the Professional Services Agreement with Sebastian O'Kelly of Robertson, Monagle & Eastaugh LLC for an additional term, effective July 1, 2024, through June 30, 2025, for a fee of \$76,000 plus reasonable expenses.

PASSED AND ADOPTED by a duly constituted quorum of the Unalaska City Council on June 25, 2024.

Vincent M. Tutiakoff Sr.
Mayor

ATTEST:

Estkarlen Magdaong,
City Clerk

MEMORANDUM TO COUNCIL

To: Mayor and City Council Members
From: Michelle Price, Executive Assistant 1
Through: William Homka, City Manager
Date: June 25, 2024
Re: Resolution 2024-25: Authorizing the City Manager to extend the term of the Professional Services Agreement with Sebastian O’Kelly of Robertson, Monagle & Eastaugh LLC for an additional term

SUMMARY: The City Council’s agreement with Brad Gilman of Robertson, Monagle & Eastaugh for federal lobbying services expires on June 30, 2024. Sebastian O’Kelly, with the same firm, replaced Mr. Gilman. The firm is now incorporated as an LLC with the same name, with Mr. O’Kelly as a partner and co-owner and Mr. Gilman remaining as a consultant. Mr. O’Kelly submitted a letter of interest to the City Manager William Homka dated April 11, 2024, to renew the contract (copy attached). Resolution 2024-25 authorizes the City Manager to extend the Professional Services Agreement with Robertson, Monagle & Eastaugh LLC for an additional term. Staff recommends approval.

PREVIOUS COUNCIL ACTION: Council adopted Resolution 2023-28 on June 13, 2023, authorizing Sebastian O’Kelly’s contract for FY24 for \$76,000 plus reasonable expenses. Council budgeted \$76,000 for federal lobbyist fees for FY25 (budget line 0102-0152-53300).

BACKGROUND: Mr. O’Kelly is now a partner and co-owner of the firm Robertson, Monagle & Eastaugh, LLC, and has been a consultant who worked on the Unalaska account during his entire tenure at the firm for 22 years.

The table below provides a history of compensation rates from FY96 through FY24.

YEAR	FEES	EXPENSES	TOTAL
FY96	\$ 40,500.00	\$ 556.00	\$ 41,056.00
FY97	\$ 54,000.00	\$ 521.61	\$ 54,521.61
FY98	\$ 54,000.00	\$ 769.77	\$ 54,769.77
FY99	\$ 54,000.00	\$ 2,479.75	\$ 56,479.75
FY00	\$ 60,000.00	\$ 190.77	\$ 60,190.77
FY01	\$ 60,000.00	\$ -	\$ 60,000.00
FY02	\$ 72,000.00	\$ -	\$ 72,000.00
FY03	\$ 72,000.00	\$ -	\$ 72,000.00
FY04	\$ 74,000.00	\$ -	\$ 74,000.00
FY05	\$ 76,000.00	\$ -	\$ 76,000.00
FY06	\$ 76,000.00	\$ -	\$ 76,000.00
FY07	\$ 76,000.00	\$ -	\$ 76,000.00
FY08	\$ 76,000.00	\$ -	\$ 76,000.00

FY09	\$ 76,000.00	\$ -	\$ 76,000.00
YEAR	FEES	EXPENSES	TOTAL
FY10	\$ 76,000.00	\$ -	\$ 76,000.00
FY11	\$ 76,000.00	\$ -	\$ 76,000.00
FY12	\$ 76,000.00	\$ -	\$ 76,000.00
FY13	\$ 76,000.00	\$ -	\$ 76,000.00
FY14	\$ 76,000.00	\$ -	\$ 76,000.00
FY15	\$ 76,000.00	\$ -	\$ 76,000.00
FY16	\$ 76,000.00	\$ -	\$ 76,000.00
FY17	\$ 76,000.00	\$ 2,112.90	\$ 78,112.90
FY18	\$ 76,000.00	\$ -	\$ 76,000.00
FY19	\$ 76,000.00	\$ -	\$ 76,000.00
FY20	\$ 76,000.00	\$ -	\$ 76,000.00
FY21	\$ 76,000.00	\$ -	\$ 76,000.00
FY22	\$ 76,000.00	\$ -	\$ 76,000.00
FY23	\$ 76,000.00	\$ -	\$ 76,000.00
FY24	\$ 76,000.00	\$ -	\$ 76,000.00
TOTAL	\$ 2,060,500.00	\$ 6,630.80	\$ 2,067,130.80

DISCUSSION: Mr. O’Kelly’s letter states that he is interested in continuing the services for the next fiscal year. He has not requested an increase in the retainer. The contract was last increased in FY05 from \$74,000 to \$76,000 based on the CPI-Anchorage, plus reasonable expenses.

ALTERNATIVES: Council could renew the lobbying contract at the current level, recommend an increase to the base compensation rate or a cost of living increase, or not enter into a lobbying agreement.

FINANCIAL IMPLICATIONS: This expense is included in the FY25 budget for \$76,000, plus reimbursement for reasonable expenses.

LEGAL: None needed.

STAFF RECOMMENDATION: If Council agrees to authorize the City Manager to sign a renewal contract with Sebastian O’Kelly of Robertson, Monagle & Eastaugh LLC, Council should approve and adopt Resolution 2024-25.

PROPOSED MOTION: This item is included on the Consent Agenda and will be included in the motion to adopt the Consent Agenda. If the item is moved to the Regular Agenda for discussion, the suggested motion is to move to adopt Resolution 2024-25.

CITY MANAGER COMMENTS: I recommend Council approve this resolution.

ATTACHMENTS:

- Letter of interest from Sebastian O'Kelly dated April 11, 2024
- Proposed Modification of Professional Services Agreement

Robertson, Monagle, & Eastaugh LLC

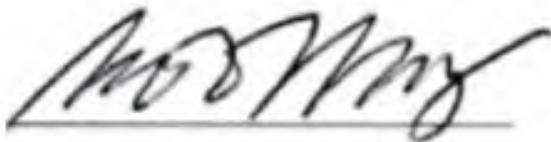
April 11, 2024

Bil Homka, City Manager
City of Unalaska
Box 610
Unalaska, AK 99685

Dear Bil:

By this letter, we would like to offer the services of Robertson, Monagle & Eastaugh LLC to the City of Unalaska for the coming fiscal year to continue to represent the City in Washington, D.C. on Federal issues. Please feel free to contact us with any questions or comments.

Sincerely,

A handwritten signature in black ink, appearing to read "Sebastian O'Kelly", written over a horizontal line.

Sebastian O'Kelly
Partner
Robertson, Monagle & Eastaugh LLC
9312 Elmhurst Drive
Bethesda, MD 20814

Cc: Rick Marks
Brad Gilman

**MODIFICATION OF
PROFESSIONAL SERVICES AGREEMENT**

This modification is made to that certain agreement dated October 1, 1995, between the City of Unalaska (hereinafter designated as "City") and Robertson, Monagle, & Eastaugh LLC, formerly known as Hoffman, Silver, Gilman & Blasco, hereinafter designated as "Consultant". The Professional Services Agreement is modified as follows:

1. The Agreement is extended for an additional term effective July 1, 2024, through June 30, 2025.
2. The total payment under this Agreement shall not exceed \$76,000, plus reasonable expenses.
3. Payment for services to Consultant shall be as follows: \$6,333.33 per month for 11 months, with a final payment of \$6,333.37 on June 1, 2025.

CITY OF UNALASKA

ROBERTSON, MONAGLE, & EASTAUGH LLC

Marjorie Veeder, Assistant City Manager

Sebastian O’Kelly

STATE OF ALASKA)
) ss.
Third Judicial District)

The foregoing instrument was acknowledged before me this _____ day of June 2024, by Marjorie Veeder Assistant City Manager for the City of Unalaska, a First Class Alaska Municipal Corporation, on behalf of the City of Unalaska.

Notary Public, State of Alaska
My Commission expires: _____

Commonwealth of Virginia)
) ss.
City / County of _____)

The foregoing instrument was acknowledged before me this _____ day of June 2024, by Sebastian O’Kelly on behalf of ROBERTSON, MONAGLE, & EASTAUGH LLC.

Notary Public, Commonwealth of Virginia
Registration number: _____
My commission expires: _____